



DEAL SNAPSHOT

Providing Expert Guidance For Our Client

Heritage Capital Group, an investment banking and financial advisory firm serving middle-market and emerging growth companies in the U.S. and worldwide, is pleased to announce that its client, **Koogler & Associates, Inc.** (Koogler), has been acquired by **ALL4 LLC**.

Koogler is a specialized environmental engineering and air quality consulting firm located in Gainesville, FL, with more than 52 years of experience primarily serving industrial clients throughout the Southeastern United States.

ALL4 is a leading global provider of strategic consulting services, helping organizations navigate complex Environmental, Health, and Safety challenges across a broad range of heavily regulated industries. Their areas of expertise encompass air quality, acoustics, chemical reporting and management, digital solutions, environmental planning and permitting, sustainability, investigation and remediation, occupational health and safety, waste management, and water quality, with offices in the U.S. and Spain and other remote experts located in Canada and Latin America.

Heritage served as the exclusive advisor to Koogler & Associates, Inc. The deal team was led by Dan Edelman. Transaction support for the deal was provided by Ryan Schwartz and Mike Bouton. The terms of the transaction were not disclosed.



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For more than five decades, Koogler & Associates has been committed to helping our clients navigate complex environmental and air quality challenges with technical excellence and integrity. As we considered the future of the firm, it was important to find a partner that shared our values, our commitment to client service and our investment in our people. ALL4's reputation, resources and global reach make them an ideal fit to build upon the foundation we have established.

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John B. Koogler, Ph.D., P.E.
Founder, Koogler and Associates, Inc.

HERITAGE CAPITAL GROUP

Heritage Capital Group achieved our client's transaction goals through meticulous management of the sale process. Heritage acted as sole advisor to the seller in the preparation of the sale process and due diligence, the approach and negotiations with potential buyers.

Heritage Capital Group brings 49 years of client experience, 25 senior principals, and dedicated metals, manufacturing, distribution, logistics and industrial teams to every engagement. Heritage is a FINRA-registered broker-dealer.

EXPERIENCE. EXPERTISE. RESULTS.

Heritage Capital Group is a highly respected and trusted investment banking and advisory firm with local and global reach. For more than 49 years, we have provided transactional and advisory expertise across key industries to our clients.

We work to ensure that your many years of hard work and vision come to fruition. Our team of experts can help guide you through a wide range of scenarios including:

- Selling a company
- Buying a company
- Mergers
- Divestiture of corporate assets or divisions
- Raising debt or equity
- Exit planning
- Value enhancement
- Process improvement
- Restructuring or reorganizing

With our extensive industry and deal experience, we can work with you to help build and maximize your transaction value. You will benefit from the global resources Heritage provides through our leadership position in Oaklins, an international organization focused on the middle market with offices worldwide. With these resources, Heritage is able to leverage global contacts, industry expertise, and transaction experience to achieve exceptional results for you. We offer complete discretion and skilled and methodical negotiations to give you the competitive edge that is essential in today's highly competitive business environment.

CONTACT DEAL TEAM



Dan Edelman

Principal

DEdelman@HeritageCapitalGroup.com



Ryan Schwartz

Senior Advisor

RSchwartz@HeritageCapitalGroup.com



Mike Bouton

Associate

MBouton@HeritageCapitalGroup.com



HERITAGE CAPITAL GROUP

JACKSONVILLE OFFICE
+1 904 354 9600

SAVANNAH OFFICE
+1 912 200 9597

HeritageCapitalGroup.com

Heritage Capital Group provides advisory services on mergers, acquisitions and capital raising to middle-market and emerging-growth companies. Heritage is a FINRA-registered broker-dealer and a member of Oaklins, a global M&A advisory firm with more than 900 professionals across 40 countries.